

RUSTY LUCAS  
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SANDUSKY, OHIO 44871

October 24, 2004

Jevic Transportation, Inc.  
(Headquarters)  
600-700 Creek Road  
Delanco, NJ 08075

Dear Transporters:

Happy Mother-in-Law Day! I bet you did not even know that October 24th was Mother-in-Law Day. What genius dreamed up THAT holiday I wonder? Funny how it falls one week before Halloween! I think I will dress up as a mother-in-law this year and go begging for treats.

But my real question to you is this. What kind of transporting do you do and how much do you charge?

Every morning I like to take a walk around 7:00 or 7:15 in my local downtown area and I usually go and visit with my special friend. It is now turning toward winter and it is going to be getting colder. Brrrrrrrr! Also it is darker in the mornings and takes longer for the sun to come up so it may be less safe for me to be walking around downtown alone, so I am beginning to look for other options.

Last Thursday morning, as I was walking past the corner where I usually meet my special friend on Washington Street right next to a renown office supply store, I saw one of your trucks. That was when it hit me... (no, your truck didn't hit me, otherwise this would have been a lawsuit as opposed to just a simple letter... what HIT me was a potential solution to my problem). How much would it cost to have one of your drivers to pick me up at my house and drive me over to the office supply store and back? It shouldn't take more than 15 or 20 minutes total time. And it can't be too far out of your way because I passed the truck right there on that corner.

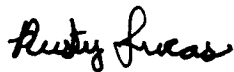
You could even pick me up and drop me off at the YMCA parking lot which is right across the street from my house. It would be easier for your truck to get in and out of the parking lot than my driveway.

I don't have any particular diseases and I can sit right up front with the driver if he has room. I am not handicapped, so I do not need any special accommodations for my rides. So what would something like this cost me?

Please note that I would only require this service from Monday through Friday. We could work out the details as far as when this arrangement would start and end. I expect the weather will start to turn really cold around November and I would probably still need the service into the beginning of April. But if it is too chilly in April and the rains come, then I might need to extend our arrangement into May.

I can write again to work out the final details after I get your quote/estimate. Please respond quickly as November is almost here. And let me know what would happen if I were to miss a day because of being sick or by sleeping in. Is there a way to get credit back for those days that I do not actually ride in your Jevic truck? Please give me a full explanation of all my options and I will write back again once I hear from you.

Sincerely,

A handwritten signature in black ink that reads "Rusty Lucas". The signature is written in a cursive, slightly slanted style.

Rusty Lucas

p.s. The YMCA usually is usually low to moderately busy at 7:15 a.m., but just to be safe, please send me a free Jevic Transportation, Inc. baseball cap to wear so that your guy will recognize me in the parking lot. I don't want him picking up some stranger and transporting him on my dime. If you have any caps that are purple, that will do nicely. Please send the cap as soon as possible so that I can break it in before our first November transportation date.